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# DocuSign

## Who we are

DocuSign is a leading eSignature and digital transaction management solution helping organisations connect and automate how they prepare, sign, act on, and manage agreements. DocuSign will solve your organisation's paper problems and bring inefficient manual processes into a digital future.

Through DocuSign Agreement Cloud™, DocuSign offers eSignature, the world's no 1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than half a million customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

## Our advantage

DocuSign Agreement Cloud™ eliminates paper, fax, shipping and re-keying errors as all aspects of every transaction is managed from preparing, sending, signing and acting on the documents to ongoing management. Now you can do business anytime on your compatible device or offline via the DocuSign mobile app and have the documents synced when you're back online. DocuSign's electronic multilayered verification signatures and built-in tamper proof security is globally recognised with ISO 27001 certification and offers third party, cloud-based digital certificate and time-stamping integration. DocuSign also offers 350+ integrations into other products such as Salesforce, SAP, Oracle, Workday and Microsoft.

## Our partnership

Telstra uses DocuSign for electronic signature and digital content management across ten key business units. The solution has translated into a 90% reduction in document turnaround time, \$32 average savings per document and a 50% uplift in customer advocacy. Risk has also been reduced through centralised and encrypted contract information across field teams, sales force, back office and supply chain.

[See more](#)

## How does our solution work?

The sender chooses the document, highlights where signatures are required and then sends off. DocuSign auto-generates an eSignature based on the recipient's name and profile. The recipient can change this to a preferred signature style, either sign by hand or upload a signature image. For mobile devices, the recipient can also choose to photograph their signature with the built-in camera. Each eSignature is unique, documentable, encrypted and tamper-evident. Once the documents are signed all parties are sent an alert and the document is stored electronically providing a fast and secure way to send, sign and approve and manage documents anywhere, anytime.

## What are people saying?

Download a free copy of a Forrester Report that analyses the digital transaction management market segment at link [here](#)